

Zurich Builders Risk: Product & Policy Tips

September 2025

Steve,

In this month’s edition, you’ll get insights to help you quote smarter, avoid costly mistakes and better protect your clients.

Claim Story: Misrepresented Structure for Remodeling Policy

Significant project inaccuracies led to a builders risk policy rescission — don’t let it happen to your clients. Learn what went wrong and how to avoid a similar situation.



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Recent Account Feature

\$2M Home remodel | Masonry non-combustible and fire resistive | New York, NY

Mary’s 5 Commonly Misunderstood Builders Risk Terms

Get clear definitions of five critical terms that can make or break your quoting and issuance process.



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Why Installation Floater Insurance Matters

Boost your client’s protection and your credibility - see how installation floater insurance can fill coverage gaps and unlock new opportunities.

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Terminology Spotlight — Replacement Cost

The amount of money needed to repair a structure at today’s prices of building supplies or replace belongings at today’s cost of a similar or like item; for additional information, see form HBIS-84.

Zurich Commercial Builders Risk 101

October 14 or 15 | 11 a.m. or 2 p.m. ET

In 30 minutes, learn how to secure coverage for new construction, remodeling and installation projects up to \$75 million.

> Find out more

Log-In Security with MFA – Enable Today

Multifactor authentication (MFA) will soon be required to protect your account from sophisticated cyber threats and ensure uninterrupted access to our builders risk platform. Enable MFA now to avoid delays when quoting your next account.

> MFA Instructions