

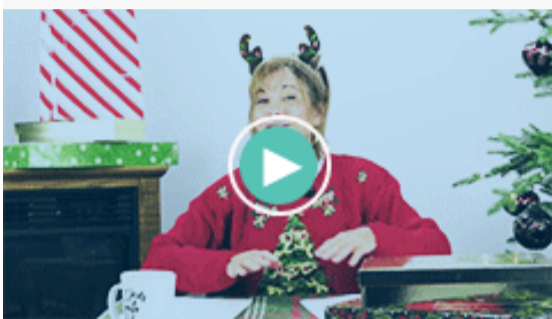
Zurich Builders Risk: Product & Policy Tips

December 2024



Hi Steve,

Close out 2024 on a high note! Whether you need the ins and outs of specific policies, guidelines to navigate coverages or just hoping for account ideas, you'll get tips to stand out among the competition.



Mary's Top Holiday Picks

Are you on the "nice" list? In this short holiday special, Mary shares favorite coverage gifts that will leave homeowners and contractors jumping for joy.

> [Watch or read now](#)

Terminology Spotlight — Existing Inventory

Any buildings or structures where construction started and more than 30% of the "[total estimated completed value](#)" was completed prior to the inception date of the policy in question.

Recent Account Feature

\$1.5M remodel of existing building into apartments | masonry non-combustible & fire resistive construction | Muskogee, OK

Four Policy Questions for Contractors

Consider these four questions to help decide the right builders risk coverage for commercial clients.

> [Read now](#)

Reporting Form Guide

Ensure construction clients avoid lapses in coverage by properly reporting their inventory.

> [Download now](#)

Zurich Residential Builders Risk 101

30 Minutes | January 22 or 23 | 11 a.m. or 2 p.m. ET

"It was insightful and very helpful. In fact, I found out a client of mine is paying for something that would be of no use." – Real Attendee

> [Find out more](#)

Check out prior editions here.