

Zurich Builders Risk: Product & Policy Tips

October 2024

Hi Insurance Pro,

In this edition, we explore recent construction trends after the Fed's rate cut, focusing on concrete materials, insured nuances, and more. Dive in to refine your approach and improve client conversations!

Q4 Construction Forecast



The projection for construction has finally turned. Hear President Alan Ferguson explain how the Fed's rate cut, builder confidence and other trends will influence the industry.

[> Watch now](#)

Captions available.

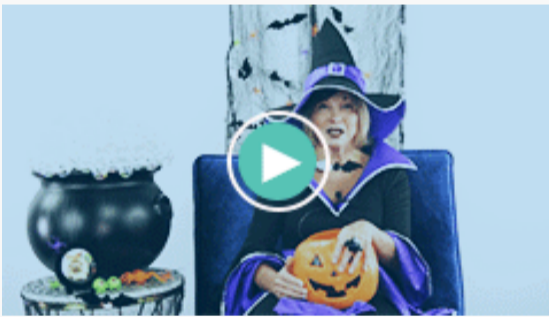
Terminology Spotlight — Purchaser Under Contract Policy

Designed to protect a home where the builder collects rent while a buyer is waiting to close; this three-month policy is available for builders with a residential new construction project previously insured by Zurich.

Recent Account Feature

\$750K residential triplex remodel - basement, first and second floors | frame construction | Newark, NJ

Tilt-Up vs. Concrete Block



Hear a comparison of concrete construction and learn why proper classification matters.

[> Watch now](#)

Captions available.

What's the difference between named insured, additional name insured and additional insured?

These are the three most common categories of people or entities covered by our builders risk insurance policy. They may sound similar, but each will directly affect the type and scope of coverage available.

[> Read article](#)

Zurich Commercial Builders Risk Webinar 30 Minutes | November 12 or 13 | 11 a.m. or 2 p.m. ET

"Thank you for the refresher and highlighting coverages, sub-limits and add-on coverages!" – Attendee

[> Find out more](#)

Check out prior editions here.